

Discovery Package

Are you starting on a digital transformation strategy to keep pace with competitors? Are you looking to improve the end-customer experience in your Call Center? Do you need the power of an intelligent marketing automation solution to unlock the potential of your legacy data? Do you need a more actionable and engaging front-end tool that integrates with a back-end application? If so, our Discovery Package is for you.

With so many technology platform to choose from, it can be a challenge to find a solution that meets your organization's specific needs. It's important to partner with a technology provider who will invest the time and resources to truly understand your needs and pinpoint specific requirements before suggesting a solution and a set of software product licenses.

Our Discovery Package is structured as an [introductory support mechanism and designed to feed directly into the implementation process](#). During Discovery, our depth of expertise in the Salesforce platform lets us:

- ✓ ask the right questions,
- ✓ take the time to uncover requirements,
- ✓ identify desired capabilities,
- ✓ review the technical landscape.

This allows us to dive into implementation at full speed. Not only will our diverse team of cross-cloud Salesforce experts help you every step of the way, but you will also have access to a more predictable and manageable path to achieving and exceeding your annual sales targets.

More About The Discovery Package

Our Discovery Package aims at uncovering technical and business requirements while proposing a rebuild that aligns with your company's constraints and overall initiatives. The resulting roadmap provides clarity on the right-fit solution and forms a strong foundation for a successful implementation. With us, you can expect:



A long-term partnership that helps you through your digital transformation journey



A set of deliverables that becomes the foundation for your digital transformation



Support throughout the entire process and beyond



"Our executive leadership team has been especially impressed with the presentation materials and collateral that GS produced during our Discovery phase. I was also impressed with the organization of the project materials, and communication, that our GyanSys Project Manager brought to the table. This gives me confidence that we can be successful in a partnership to take on some big initiatives together."

- Dan Trujillo

- Director, Customer Experience Systems, Hunter Douglas

Standardized Discovery Deliverables

Our methodology allows us to gain a strong foundational understanding of your business, you technology needs, and the challenges you face. These findings are then shared with you in a report to roadmap and then plan for the best course of action.

<p>Week 1 Persona Discovery Meet with project stakeholders involved and identify the primary users of the system</p> <p>How You Benefit: Gain insight into a variety of products that could enhance different personas day to day</p>	<p>Week 2-3 Solution Architecture An understanding of current processes and what the personas want or need in their new Salesforce System from both the business and technical perspectives</p> <p>How You Benefit: Gain an understanding of the potential technical and competitive landscape and uncover opportunities to automate and improve your business</p>	<p>Week 2-4 Capabilities and Roadmap Identify and document solution capabilities and priorities for current & future implementations</p> <p>How You Benefit: Get a holistic view of your business along with current and future capabilities</p>	<p>Week 5-6 Statement of Work Present stakeholders with a realistic and honest approach to building out the desired capabilities</p> <p>How You Benefit: Discern next steps forward from immediate to long-term actions</p>
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We Offer More Than Just A Partnership

We see ourselves as enablers of success. It's important to use that you know you're in good hands. Not only do we have experience with architecting implementations that have resulted in improved efficiency and reduced data entry, but with us you can expect first-in-class deliverables, communication, and more:



We will embed ourselves into your business and technology teams and be your technical advisors every step of the way



We will dive head first and unearth challenges, opportunities, and recommendations as a part of the Discovery process



We will give you a set of high-quality outputs that prepare you for a smooth and accelerated transition into the implementation phase

**Embark on a Discovery.
Contact us today.**

[Email Us](#) | [Visit our website](#)